

Message Text

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PAGE 01 FRANKF 04442 100931Z

21

ACTION EUR-12

INFO OCT-01 ISO-00 EB-07 /020 W
----- 125186

R 100834Z JUL 75
FM AMCONSUL FRANKFURT
TO SECSTATE WASHDC 698
USDOC WASHDC
INFO AMEMBASSY BONN
AMEMBASSY BRUSSELS

UNCLAS FRANKFURT 4442

E.O. 11652: N/A
TAGS: BEXP GW
SUBJ: PRIVATE TRADE OPPORTUNITY

1. 428/05/P0022
2. 07/08/75
3. J.PETER BECKER
4. 428 GERMANY
- T. I,A,D
- 6A --
- 6B KLAUS RATZEBURG, MARKETING
- 6B SIHI INTERNATIONAL (HALBERG GMBH)
D-67 LUDWIGSHAFEN
HALBERGSTRASSE 1
7. TEL: 0621-56121
8. --
9. 101, 111, 112
- 9A DIRECT SALE AGENT DISTRIBUTOR
10. 35611 32 - 20" AND UNDER
35611 34 - OVER 20"
35611 4Z - SINGLE STAGE, DOUBLE SUCTION
35611 42 - UNDER 12" DISCHARGE OUTLET
35611 49 - OVER 12" DISCHARGE OUTLET
35611 52 - 8" DISCHARGE OUTLET AND UNDER
35611 59 - 8" AND OVER DISCHARGE OUTLET

ALL THESE PROCESS PUMPS MUST CORRESPOND TO U.S. STANDARDS
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PAGE 02 FRANKF 04442 100931Z

API 610

KIMITED LIABILITY COMPANY FOUNDED IN 1972. STAFF 1,200; TOTAL ANNUAL SALES APPROX. DM 20 MILLION. MANUFACTURER AND DISTRIBUTOR OF VARIOUS TYPES OF PUMPS, VALVES, FITTING. SALES NETWORK THROUGHOUT GERMANY AND WESTERN EUROPE. COMPANY WISHES TO ADD U.S. PUMPS FOR DISTRIBUTION IN THESE AREAS, AND INITIATE SALES IN EAST BLOC. BUSINESS CONNECTION SOUGHT WITH U.S. MANUFACTURER NOT YET PRESENTED IN EUROPE. NO DEROGATORY INFORMATION ON MANAGEMENT AND FINANCES. BUSINESS PROSPECTS APPEAR TO BE EXCELLENT. SULSER

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NNN

Message Attributes

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Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
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Margaret P. Grafeld
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